


Interim Managing Director: Tools

Customer	Function	Task	Time	Interim Manager
<p>Swiss tool manufacturer</p> <p>100 employees</p>	<p>Managing Director</p>	<p>Interim Managing Director</p>	<p>3 years</p> <p>2 days/ week</p>	
Problem description				
<p>German subsidiary shortly before insolvency, change existing structures and increase sales</p>				
Task				
<p>Reduce internal costs</p> <p>Build up customer service and relationship</p> <p>Hire sales manager</p> <p>Productivity and key indicators.</p>				
Result				
<p>Insolvency averted, costs drastically reduced (buildings and employees)</p> <p>Strategic business plan established with mission / vision creation and strategies.</p> <p>2 large customers gained with long-term purchase contracts</p> <p>Employees hired and trained</p>				