

Interim Product Development Airline

Client	Role/Function	Task	Duration
Large German Airline	Design and architecture, provider control and technical Project management	Contribution of technology know-how, Preparation of price models, Economic efficiency calculation	2.5 Yrs
Problem			
Development of a cloud platform and migration of a wide range of applications for the third-party market (other airlines) to this cloud. Development of pricing models for the now cloud-operated systems for their worldwide monetization.			
Order			
Design / Specification Supplier Management Contract management Presales			
Result			
The newly created cloud platform and the pricing models based on it (e.g. pay per transaction, per user, etc.) enabled existing applications to be made available to new airline customers worldwide and monetized.			